



REALTOR® OF THE YEAR NOMINATION FORM

I. PURPOSE

1. To recognize and award REALTOR® Members of SIRA for efforts in work expended in the interest of other REALTORS, their profession and their community.
2. To demonstrate to the general public by these outstanding examples the work done by REALTORS®.
3. To point out the qualifications of the REALTOR® best fitted to be considered for leadership positions in organized real estate.
4. To foster a spirit of competition among those who are in a position to do the really productive work of SIRA, IAR and NAR.

II. STANDARDS FOR SELECTION

1. REALTOR® SPIRIT (25%): high principles, faithfulness to the principles of organized real estate and to laws and regulations of the NAR Code of Ethics and SIRA and furtherance of principles of good real-estate practice between other brokers and the general public explaining the real estate profession.
2. CIVIC ACTIVITY (20%): local state and national level participation in civic and service clubs, charitable activities, political commissions, fraternal or religious groups, etc.
3. SIRA ACTIVITY (20%): local SIRA offices and committee work, special assignments, seminar activity and education work, membership and offices held in local chapters of institutes, etc.
4. BUSINESS ACCOMPLISHMENTS (20%): recognition of good business conduct, service to clients, imaginative and creative advertising programs, rehabilitation work and land utilization, etc.
5. IAR ACTIVITY (10%): IAR offices held and committee work, attendance and participation at IAR Conventions, director meetings, education conferences, etc.
6. NAR ACTIVITY (5%): national offices and committee work, membership and work in institutes, attendance at National Conventions, etc.

III. NOMINATION FORM

1. FORM/RESUME: To submit nomination, please complete the following form and additional sheets. The Committee is looking for a complete RESUME of the nominee's qualifications, however, IT IS NOT NECESSARY TO PRESENT A LARGE PRESENTATION BOOK AT THIS POINT.
2. BE SPECIFIC: In completing the data for each category, you must be specific in the nominee's position and the date. Example: committee chair, committee member, officer, etc.
3. ELIGIBILITY: All current REALTOR® members of the Southern Indiana REALTORS® Association are eligible to be nominated.

Please complete the following. Attach additional sheets if necessary.

Name of Nominee: _____ Company: _____

Business Address: _____ City: _____ State: _____ Zip: _____

Nominated By: _____ Company: _____

REALTOR® SPIRIT (25%): _____

CIVIC ACTIVITY (20%): _____

DEADLINE: Monday, July 31, 2017

All applications must be received at SIRA by 4:00 p.m.

A receipt of confirmation will be sent to each candidate by email.

SIRA (local Association) ACTIVITY (20%): _____

BUSINESS ACCOMPLISHMENTS (20%): _____

IAR ACTIVITY (10%): _____

NAR ACTIVITY (5%): _____

Return completed form to: Southern Indiana REALTORS® Association
PO Box 2724
Clarksville, IN 47131
Ph: (812) 941-7472 Fax: (812) 941-7272
Email: glenda@sira.org

DEADLINE: Friday, September 23, 2016
All applications must be received at SIRA by 4:00 p. m.
A receipt of confirmation will be sent to each candidate by email.

REALTOR SPIRIT (25%)

Kathi has been a real estate agent for over twenty years and during that time she has always been the first person to welcome and help new agents as they enter this crazy business. She has been a trainer for her previous broker where she was not only a “ Cheerleader” for the new licensees, but took great pride and joy in seeing them succeed. A huge component of her dialogue that I have personally witnessed is her desire to continually “ Pay it Forward”- someone helped her years ago she has said , believed in her, and gave her the opportunity to learn the business and become successful. Because she loves what she does, and it shows, she feels the need to help others achieve success. She has also given lectures for the real estate industry and went to local schools to talk to students learn about the career of a real estate agent. She displays a very happy, upbeat personality to her clients, co-workers and fellow agents and is a joy to work with, whether that is in a co-broker transaction, on a community organization, or a volunteer position. She has also, to my knowledge, always demonstrated strict adherence to the real estate license law, state regulations, and the REALTOR Code of Ethics. Her support and willingness to help others succeed in their real estate careers illustrate the support she has for the personal growth of other associates and colleagues. She has always given 110% daily to her career, her clients, her brokerage, and her family to make sure they are happy. This embodies the true spirit of a REALTOR. She also strives to remain informed on issues affecting real estate and, as a knowledgeable professional, she does take steps, through enforcement of our Code of Ethics to eliminate practices which may damage the public or which might discredit or bring dishonor to the real estate profession.

Civic (20%)

Kathi is a past graduate of Leadership in her home town, also has served on the board of directors for many local organizations such as the American Red Cross, The United Way, Girls Inc (having served on the committee for the multi-million dollar Capital Campaign to raise money for a new building), Chamber of Commerce, Red Skye Animal Rescue and the Local Humane Society, PHI BETA PSI Sorority for Cancer Research. She has also served as the president for the Jackson County Board of Realtors in her hometown of Seymour, and also has been a past Treasurer, Secretary and on numerous committees within that local board, chairman on many committees, as well as voted the Realtor of the year for the organization in 1999.

Sira (Local) Activity

Kathi became a member of Sira just a few years ago, but during this time has been attended most, if not all, of the Sira supported events, award banquets, board sponsored training and education seminars, attended most yearly board meetings and board sponsored events. She also applied and was nominated to serve on the Board of Directors where she will serve for

two years, hoping to make a difference in our local board. Always willing to lend a helping hand or give a valued opinion when asked with humbleness and with gratitude.

Business Accomplishments (20%)

Kathi received her real estate license in 1994, her broker's license in 1998 and her Indiana Appraiser's license in 2004. She has been in many other aspects of the real estate industry including Commercial sales and Leasing and was a Residential Property Manager for 3 years for a local commercial real estate broker. She holds a business management degree from Indiana Wesleyan University. Most of her career has been in real estate sales, but she had prior experience in sales including managing a optical store selling eyewear, and selling jewelry , and makeup. Kathi has always been a top agent in her past market and in the few short years she has been in SIRA she has moved up quickly in to the top percent of the SIRA board currently. Her current Broker recently opened a Real Estate Convenience Center in her hometown of Seymour, Indiana using her to spearhead the opening and they have had phenomenal success!

IAR Activity: Served on the RPAC committee for several years, including the Chair at one time. Attended several state activities over the years including the educational IRA yearly meetings and organizations. She has been a member of IAR since 1993

NAR Activities:

She has been a member of NAR since 1994.